



# FIWT 77th Annual Convention


October 21-24, 2021

Embassy Suites, 1001 East McCarty Lane, San Marcos, TX 78666

FIWT Under 40 committee will be collecting donations for the San Marcos animal shelter at the convention registration desk.

Thursday, October 21, 2021	
	<b>FIWT 24<sup>th</sup> Annual Golf Tournament</b> – The Bandit Golf Course, 6019 FM 725, New Braunfels
<b>11:00</b>	Registration Open
<b>12:00</b>	Box Lunch Available
<b>1:00</b>	<b>Tee Time</b>
	<b>FIWT 77<sup>th</sup> Annual Convention</b> – Embassy Suites, 1001 E. McCarty Lane, San Marcos
<b>2:00 - 6:00</b>	Attendee Registration Desk Open <span style="float: right;">Foyer of Ballroom EF</span> <i>Tote bags sponsored by McClelland and Hine, Inc., a division of Worldwide Facilities, LLC</i> <i>Name badge wallets sponsored by AmWINS Access</i> <i>Margaritas sponsored by Peoples Premium</i> <div style="text-align: right; margin-top: 10px;">    </div>
<b>3:00 - 6:00</b>	Exhibitor Registration and Move-In <span style="float: right;">Ballroom EF</span>
<b>9:00 – 11:00</b>	Reception at Industry, 110 Martin Luther King # 126, San Marcos <i>Sponsored by Metroplex Insurance Professionals and Tarrant County Insurance Professionals</i> <div style="text-align: right; margin-top: 10px;">   </div>
Friday, October 22, 2021 – Attire: Business Casual	
<b>7:00 – 7:50</b>	<b>First Timers Breakfast</b> <span style="float: right;">Hotel Breakfast Area</span> First time convention attendees invited to grab breakfast from the hotel and join the FIWT officers for a meet and greet.
<b>7:15</b>	Registration Desk Open <span style="float: right;">Foyer of Ballroom EF</span>
<b>8:00 – 9:00</b>	Exhibitor Registration and Move-In continued <span style="float: right;">Ballroom EF</span>
<b>8:00 – 10:00</b>	<b>Keeping Yourself Professional – What Does That Mean?</b> <span style="float: right;">Ballroom AB</span> CIPT Program Module # 3, Presented by Gigi Heffernan, ACSR, CIPT Brought to you by a partnership between  and  <p style="font-size: small; margin-top: 5px;">* This class is separate from the convention registration. Additional fees apply.</p>
<b>9:00 – 12:30</b>	<b>FIWT Trade Show</b> <span style="float: right;">Ballroom EF</span> <i>Exhibit Hall Grand Prize sponsored by Texas Specialty Underwriters, Inc.</i> <div style="text-align: right; margin-top: 10px;">  </div>
<b>12:45 – 1:45</b>	<b>Lunch with Exhibitors</b> <span style="float: right;">Spring Lake Ballroom</span> <i>Lunch sponsored by Specialty Insurance Managers, Inc., TSLA, and United Fire Group.</i> <div style="text-align: center; margin-top: 10px;">    </div> <p style="font-size: small; margin-top: 5px;">CIPT Commencement Ceremony sponsored by Service Lloyds </p>
<b>2:15 – 3:45</b>	<b>Convention Board Meeting</b> <span style="float: right;">Ballroom GH</span>
<b>4:00 – 5:00</b>	<b>1 HR CE</b> – Let's Talk Garage <span style="float: right;">Ballroom AB</span> Presented by Pat Broome and Janie Frias, Sponsored by RPS <div style="text-align: right; margin-top: 10px;">  </div>

**Friday, October 22, 2021 – Attire: Business Casual**

<b>5:15 – 6:15</b>	<p><b>Communication Differences Between Men and Women in Business</b> Ballroom CD  <b>CIPT Update Course</b>, Presented by Jan Kearbey, CWCP, CIC, CISR, CPIW, CIPT                  Course is open to anyone wishing to attend. Only those with CIPT designations will receive a certificate of completion. <i>Class sponsored by</i>  <b>Service Lloyds</b>  <small>INSURANCE COMPANY</small>  <i>*This class is separate from the convention registration. Additional fees apply.</i></p>
<b>5:15 – 6:15</b>	<p><b>Everything You Wanted to Know About FIWT But Was Afraid to Ask</b> Ballroom AB                  Join us to learn more about FIWT committees and officer's positions.</p>
<b>6:30 – 7:00</b>	<p><b>Nominating Committee Meeting</b> Ballroom CD</p>
<b>7:30</b>	<p><b>Friday Dinner and Opening Party</b> Spring Lake Ballroom                  Dress in Wild attire or Wear your Wild About FIWT T-shirt.                  Performance by Lyrics and Love  <b>Service Lloyds</b>  <i>Sponsored Exclusively by Service Lloyds</i> <small>INSURANCE COMPANY</small> </p>

**Saturday, October 23, 2021 – Attire: Business Casual**

<b>7:30</b>	<p>Registration Desk Open Foyer of Ballroom EF</p>
<b>8:00 – 10:00</b>	<p><b>2 HR CE – Ethics, It's Your Business</b> Ballroom AB                  Presented by Tai Jenkins, Sponsored by Texas Mutual   <small>WORKERS' COMPENSATION INSURANCE</small>                  In this session, you'll learn the basics of ethics, including the differences between what's ethical and what's illegal. To help you spot unethical behavior, we'll also cover common unethical practices seen in the insurance industry. Throughout the course, you'll have the opportunity to participate in interactive scenarios to help you identify unethical practices and learn how to avoid making unethical decisions.</p>
<b>9:00 – 12:00</b>	<p><b>Local Association General Store</b> Foyer of Ballrooms                  Local Associations can sell raffle tickets and other items to support their local fundraising efforts. Raffle winners will be drawn at the end of the Annual Business Meeting.</p>
<b>10:15 – 12:15</b>	<p><b>2 HR Ethics – Insurance Industry Ethics</b> Ballroom AB                  Presented by Jon Archer, Sponsored by CPRO Associates   <small>CPRO ASSOCIATES</small>                  Class # 109471                  A street level discussion of ethics as it applies to the insurance industry. Attendees will participate in a discussion of ethical questions raised using current industry news events. Attendees will participate in a discussion of ethical and moral definitions and how this applies to ethical decision making. The attendees will be provided with real life examples of ethical decisions made by individuals and companies. Attendees learn how to evaluate situations and identify if an ethical question exists as well as how to respond. Group breakouts tackle ethical challenges from case studies.</p>
<b>12:30 – 1:30</b>	<p><b>Box Lunch with Keynote Living an Extraordinary Life</b> Spring Lake Ballroom                  Lunch Sponsored Exclusively by Liberty Mutual   <small>INSURANCE</small>                   As a result of our member surveys in 2019, we have moved the recognition of FIWT Past Presidents to the Installation dinner. We invite you to grab a lunch and join us for Keynote speaker Danielle Lavallee Wasson. Living an Extraordinary Life - How a freckled faced tomboy went from rural Quebec to the high desert and discovered that ordinary can become extraordinary in the blink of an eye!</p>
<b>2:00 – 3:00</b>	<p><b>1 HR CE – Using Technology Tools to Stay Focused on Agency Customer Service</b> Ballroom AB                  Presented by Angela Ford, Sponsored by IIAT   <small>Trusted Choice</small>                  This session will discuss common agency service procedures and best practices to keep your agency running smoothly. We will discuss the importance monitoring your agency remotely using your current tools and processes.</p>
<b>3:15 – 4:15</b>	<p><b>1 HR CE – Know Your Agency Data and Workflows</b> Ballroom AB                  Presented by Angela Ford, Sponsored by IIAT   <small>Trusted Choice</small>                  Discuss common agency service procedures and best practices to keep your agency running smoothly. Learn the importance of agency data and agency workflows.</p>
<b>4:30</b>	<p><b>Delegate Registration for Annual Business Meeting</b> Foyer of Ballroom CD</p>
<b>4:45</b>	<p><b>FIWT Annual Business Meeting</b> Ballroom CD</p>

## Saturday, October 23, 2021 – Attire: Semi Formal or Business

<b>7:30</b>	<b>Reception</b>	Foyer of Spring Lake Ballroom
<b>8:00</b>	<p><b>Installation of New Officers and Awards Dinner</b>                  Attire: Business Attire or Semi-Formal                  Dinner sponsored by Blue Lime Insurance Group                  Dinner sponsored by Risk Placement Services, Inc.                  Gavel sponsored by RT Specialty                  Grand Prize sponsored by Specialty Insurance Managers                  FIWT 2021 Community Service Award sponsored by Houston Insurance Professionals                  FIWT 2021 Leadership Award sponsored by Litchfield Special Risks</p>	Spring Lake Ballroom
<b>At the conclusion of dinner</b>	<p><b>Reception</b>                  Join us for dessert and drinks as we celebrate the new FIWT Officers.                  Sponsored by Insurance Women of San Antonio</p>	Foyer of Spring Lake Ballroom

## Sunday, October 24, 2021 – Attire: Business Casual

Breakfast served at the hotel. Please grab breakfast prior to attending the meeting.  
All events will be in Ballroom GH

<b>8:00 – 8:25</b>	<p><b>Orientation Meeting for New Board Members and Committee Chairs</b>                  All incoming committee chairs and all Board members should attend this meeting.</p>
<b>8:30 – 8:45</b>	<p><b>Chapel Service</b></p>
<b>9:00 – 10:00</b>	<p><b>Post Convention Board Meeting</b></p>

### Convention Sponsors



### Your FIWT Officers

<p><b>President</b> Wendy Rhoden, CISR, CAM, CIPT</p> <p><b>President Elect</b> Sue Finke, ACSR, CPIW, CIC</p> <p><b>Vice President</b> Tanya Wyatt, ACSR, AINS, CAM, CIPT</p>	<p><b>Recording Secretary</b> Debbie Trees, CIC, CISR, ACSR</p> <p><b>Corresponding Secretary</b> Janet Dawson, CIC, CRM, CIPT</p> <p><b>Immediate Past President</b> Cindy Jordan, ACSR, CAM, CIPT</p>
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### Local Association Presidents

As a member of the FIWT Board of Directors, your or your proxy's attendance is required:  
 Friday: Convention Board Meeting, Nominating Meeting      Sunday: Board Orientation, Post Convention Board Meeting



**FIWT Past Presidents- Thank you to the previous leaders for their service to FIWT.**

1944-45	Ruth Fredde Bookout*	1970-71	Lola M. Brooks*	1995-96	Linda Attaway*
1945-46	Sally Walsh Downs*	1971-72	Marion White*	1996-97	Robbie M. Cranford*
1946-47	Edith O Buckmann*	1972-73	Marie Shuler	1997-98	Susana Ramirez
1947-48	Merle P. Stieler*	1973-74	Laila Grant*	1998-99	Anna Maria Kizer
1948-49	Ann Barker*	1974-75	Janey Maeker	1999-00	Marti Powell
1949-50	Mary Doug Stephens*	1975-76	Laverne Williams*	2000-01	Toni Campbell
1950-51	Natalie Murphy*	1976-77	Vera Kietzer*	2001-02	Judy Walker
1951-52	Vina Meier*	1977-78	Hazel Andrews*	2002-03	Sandra J. Waters
1952-53	Faye A. Schnuriger*	1978-79	Claire Bledsoe*	2003-04	Shannon Dahlke
1953-54	Alyce Schwab*	1979-80	Rosa Lee Evans*	2004-05	Jimmie Gale Berg
1954-55	Nina N. Copus*	1980-81	Betty Turner	2005-06	Kim McFarland
1955-56	Lucie M. Lillis*	1981-82	Frances Reeves*	2006-07	Suzanne Butler
1956-57	Lera Penrod*	1982-83	Lottie Harmon	2007-08	Carol Tower
1957-58	Beatrice Greenfield*	1983-84	Nelda Willis*	2008-09	Susan Tyner
1958-59	Polly Lewis*	1984-85	Mary Gunn	2009-10	Teri Jones
1959-60	Jewell S. Tindall*	1985-86	Sharon Edge*	2010-11	Linda Saupp
1960-61	Glenn Epstein*	1986-87	Toni Williams	2011-12	Conya Harris
1961-62	Wanda Dannelly*	1987-88	Barbara Bridges	2012-13	JoAnna Ringel
1962-63	Isabel Martin*	1988-89	Becki Tucker	2013-14	Vanessa Torres
1963-64	Mellie Powell*	1989-90	Dorine Fine*	2014-15	Gigi Heffernan
1964-65	Jessie Eubank*	1990-91	Pat O'Neal*	2015-16	Sharon Foster
1965-66	Jane Cyva*	1991-92	Elaine Wolfe	2016-17	Donna Williams
1966-67	Mary Campanella*	1992-93	Liz Patterson	2017-18	Shanna Sutton
1967-68	Lucy Fewell*	1993-94	Valarie Bullock	2018-19	Cindy Jordan
1968-69	Mary Louise McDaniel	1994-95	Diana Beith		
1969-70	Jane Jenkins*				

